Novell® Nterprise™ Solutions

Novell®

NOVELL VISION

Novell envisions a world without information boundaries—where the right people are connected with the right information at the right time. We call this vision one Net.

NOVELL MISSION

Novell helps customers profit from the opportunities of the information economy. We enable them to realize the value of their information and deliver it securely and economically to any stakeholder—anytime, anywhere, through any device, and across any platform.

NOVELL NTERPRISE

Business in motion. Enabling and managing the constant interaction of people with business systems.

People and Systems Interacting Effortlessly

In the Novell® vision of a one Net world, there are no information boundaries. The right people are connected with the right information at the right time. You manage your entire network—including NT, NetWare® and other platforms—from one location. Your users print to any printer with a simple click on a map or list. And users' personal files follow them wherever they go, providing instant access to up-to-date personal data. Your employees, customers and partners communicate securely and collaborate effortlessly. And you leverage embedded network intelligence and automated management to give people simple, seamless access to applications across the Net—anytime, anywhere, on any device.

Novell Nterprise™ solutions help you make this vision a reality. Novell Nterprise supports business in motion. It enables and manages the constant interaction of people with business systems. With the Nterprise family, you can easily manage your entire information technology (IT) infrastructure no matter how complex it is. Nterprise solutions help you leverage the full value of your information and deliver it securely and economically to any stakeholder—anytime, anywhere, through any device and across any platform.

Members of the Nterprise solution family include:

- **NetWare 6.5 and Nterprise Branch Office**™ for non-stop access to your networked environment—whether your users are located at headquarters, in branch offices or in the field.

- **Novell GroupWise® and Novell NetMail**™, which extend communication and collaboration throughout your enterprise and beyond while dramatically reducing your susceptibility to malicious virus attacks.

- The **Novell ZENworks®** family, which manages your entire infrastructure—from servers and desktops to handheld devices—and generates a quantifiable return on investment (ROI) in a short period of time.

NetWare 6.5 and Nterprise Branch Office
Non-stop Access to Your Networked Environment

"Network executives love NetWare so much because of good management tools, a great directory service, a strong interoperability story and, most of all, because it just works."

—*Network World*
July 15, 2002

Regardless of the shape the economy is in, one thing never changes: organizations are under intense pressure to reduce costs. NetWare 6.5 and Nterprise Branch Office help you bring costs under control by boosting productivity, evolving your IT environment to the Web services IT model and bolstering business continuity plans to keep information and resources available at all times.

NetWare 6.5 is the most secure, reliable and highest-performing platform for running core services. It provides enhanced collaboration tools that people can access through the Web with a single login. Users can effortlessly print to any printer; access personal files from anywhere using any device type; search multiple sources for contact information; create dynamic organization charts; and exchange information and ideas through virtual communities. User self-help eliminates many help desk calls, saving time for users and reducing support costs. Administrators can manage users and resources efficiently from anywhere using the browser-based Virtual IT Command Center that streamlines tasks related to securing, tracking, deploying and managing the network.

NetWare 6.5 includes a comprehensive environment for building, deploying and managing applications based on Java* and Web services standards. So you can move forward with your Web services strategy, taking full advantage of the greater interoperability among applications, reduced development costs and increased efficiency of the Web services model.

Business continuity becomes a reality right out of the box because NetWare 6.5 offers tightly integrated capabilities for server consolidation, branch office support, backup, availability and management.

Nterprise Branch Office is a multifunction soft appliance that securely centralizes control and reduces costs by caching the data center experience on the fringe of the network. It enables you to give branch office personnel the same rich user experience that people who work at corporate headquarters enjoy—without the overhead and complexity associated with traditional branch office storage solutions. With Nterprise Branch Office, you'll simplify directory management, automate branch office backup, eliminate the need for onsite IT staff and leverage low-cost Internet connections.

For more information please visit:
www.novell.com/nterpriseseminar

Central Michigan Community Hospital and NetWare

For hospitals like Central Michigan Community Hospital, a stable, reliable network is crucial to providing effective patient care around the clock. At Central Michigan Community, though, the Microsoft Windows NT* platform simply wasn't filling the bill. The hospital experienced significant network downtime, which was costing up to $250,000 a day. A virus attack in the Microsoft Mail system nearly paralyzed the organization for almost two weeks. And the IT staff was constantly tied up installing operating system patches to improve performance.

Central Michigan Community Hospital solved these problems by replacing Windows NT with Novell NetWare—along with Novell GroupWise and Novell ZENworks. NetWare immediately took care of the stability and reliability problem, increasing network uptime from 90 to 99.999 percent. With Novell eDirectory™ as the authentication server, the hospital can also easily manage users and groups. With the addition of NetWare, the hospital has removed technology as a barrier to providing quality patient care. Doctors and staff have renewed confidence in their systems and they are more productive. A single administrator now oversees the entire network, including GroupWise, on a main campus and five remote sites, freeing valuable IT staff time for more critical activities.

To read the full story please visit:
www.novell.com/success

"As a hospital, we need to concentrate on patient care, not on how to keep our network from going down. With NetWare, we have dramatically improved the working environment at the hospital. The IT staff can now walk the halls without having to avoid frustrated users."

—Gil Lalo
Chief Information Officer
Central Michigan
Community Hospital

Novell GroupWise
and Novell NetMail
Working Smarter, Working Together

*"High-reliability, integrated
security features to reduce
virus risk, and scalability
make GroupWise much
less personnel intensive
to support than other
groupware applications
such as Lotus Notes*
and Microsoft Exchange.
Companies moving from
Notes or Exchange to
GroupWise should expect a
significant decrease in the
number of personnel hours
needed to support their
collaborative environment."*

—Nucleus Research
2001 Novell GroupWise 6.0
Research Report
Research Report #B13

Connecting people simply, securely and reliably to each other and to the information and resources they need—anytime, anywhere, from any device type—is crucial in today's business environment. Novell offers two solutions to help you extend communication and collaboration throughout the enterprise and beyond: Novell GroupWise and Novell NetMail.

GroupWise offers integrated e-mail, secure instant messaging, calendaring and group scheduling, and task, contact and document management to help people collaborate securely and effortlessly. Easy-to-use tools help them manage day-to-day activities efficiently and work at peak productivity. Extensive mobile capabilities allow people to work from cell phones, PDAs and other devices just as easily as from traditional desktop and laptop computers.

GroupWise protects your resources with strong security mechanisms and integration with the industry's leading anti-virus and anti-spam offerings. So you can minimize the risks and costs associated with unauthorized intrusions, virus attacks and e-mail overload.

Capabilities such as server clustering and LDAP pooling help ensure continuous availability of services, so users always have access to the tools and resources they need. Enhanced administrative tools, open standards, scalability and flexible pricing options enable you to provide superior collaboration services at substantially lower cost than competing solutions.

NetMail is a scalable, high-performance, standards-based messaging solution that allows you to cost effectively extend e-mail, calendaring and schedule sharing across the Internet to all employees. NetMail offers unmatched scalability. It has proven its ability to support more than 200,000 users on a single server. It minimizes hardware costs, slashes the number of servers you must maintain, simplifies administration and accelerates your deployment of e-mail across the enterprise. NetMail is an ideal choice for organizations with large user communities and for those that want to enhance productivity and effectiveness by extending communication and collaboration tools to their deskless employees.

For more information please visit:
www.novell.com/nterpriseseminar

L'Opéra National de Paris and Novell GroupWise

By early 2002, it was clear that the externally hosted MS-Mail implementation at L'Opéra National de Paris was no longer adequate to support the Opéra's 600 employees who were dispersed across four sites in Paris. The system lacked administrative tools and required double administration for e-mail accounts. It also lacked groupware functionality such as calendaring, group scheduling, document sharing and address books.

After a careful evaluation, senior management replaced this outmoded system with Novell GroupWise. The IT staff now has easy-to-use tools that help reduce the administrative burden and the cost of maintaining communication services. Users are more productive because they have automated tools for scheduling individual appointments and group meetings, sharing documents, and keeping track of contacts and tasks. Because GroupWise facilitates the flow of information across the four sites and integrates all users into a single system, it has improved user interactions and is contributing to the excellence of this world-renowned cultural institution.

To read the full story please visit:
www.novell.com/success

"GroupWise was an obvious choice. Our experience with Novell products was certainly an influencing factor, but nonetheless, when we looked at the competition's solutions, we weren't interested in what they had to offer from a functionality or financial perspective."

—Eric Thuillier
IT Manager
Opéra National de Paris

Novell ZENworks
one Net Management Services

*"ZENworks was previously
only suitable for the
NetWare environment, but
recent updates eliminate
the need for a Novell
client… Clients should
short list Novell ZENworks
for client and server
configuration management
and asset management."*

—Giga Information Group,
Dec. 2002

Over the years, you've had to deploy IT systems, applications and technologies as you needed them. The resulting hodgepodge of platforms, client devices and internal and external networks, coupled with the constantly changing mix of users, applications and equipment, is a nightmare to manage. Unfortunately, you don't have the luxury of starting from scratch. Instead, you have to find a way to make all your diverse systems play together and give users the freedom to work anytime from anywhere using whatever device they desire.

The Novell ZENworks family provides the answer. It manages the entire gamut of your complex infrastructure, from servers and desktops to handhelds. ZENworks management services leverage embedded network intelligence and automated management to deliver simple, seamless access to applications and resources.

ZENworks pays for itself almost immediately, giving you quantifiable ROI and the satisfaction that comes from making the Net work for your organization. And it helps ensure that you buy only what you need, because it provides accurate inventory information for negotiating contracts with vendors and making decisions on deployment of new applications and operating systems. With ZENworks, your IT department performs the way it was meant to—as the smoothly running nerve center of a reliable and resilient enterprise. All the pieces of your network function together as one Net. People access all the digital assets they need—across the Net from anywhere at any time.

ZENworks makes the network more accessible, manageable and intelligent. That means your administrators can manage the growing number and diversity of server, desktop and handheld devices that make up the typical work environment.

For more information please visit:
www.novell.com/nterpriseseminar

S.H. Leggitt and Novell ZENworks

As the use of handheld devices increased at S.H. Leggitt, supporting the company's mobile workforce became increasingly difficult. The IT staff had no way to manage heldheld users centrally. Consequently, technicians had to travel to offices spread from Michigan to Mexico to conduct inventories, make repairs and upgrade software on workstations and handheld devices. Moreover, consultants and salespeople had to rely on paper documents for customer and inventory information while visiting customer sites. The manual process was time-consuming and it required users to revisit the data constantly to ensure accuracy.

Today, with ZENworks for Handhelds, S.H. Leggitt has a single point of administration for its diverse handheld workforce, including Palm* and Compaq iPaq* users. The IT staff now remotely inventories and tracks all handheld devices. Business-critical resources are pushed to each user from a centralized location, connecting the company's workforce to the applications and tools they need—anytime, anywhere. With streamlined and automated management for handheld devices, the company is saving approximately 20 hours per week in IT staff time. What's more, with ZENworks the IT staff has improved services and extended overall functionality without requiring even one additional staff member—a savings of up to $60,000 per year.

To read the full story please visit:
www.novell.com/success

"ZENworks for Desktops grants unparalleled desktop management capabilities and ZENworks for Handhelds extends that functionality and stability to our handheld devices. Thanks to Novell, we can now offer optimal support to all of our offices— from Michigan down to Mexico—without requiring extensive travel or the need to hire additional staff."

—Dondi Williams
Director of Management
Information Systems
S.H. Leggitt

A Global Partner You Can Trust

When you work with Novell, you tap the strength of a vibrant, successful company with a global reach, a solid financial base, and an impeccable industry reputation.

Novell employs more than 5,500 people who work in 96 offices located in 50 countries. Our solutions have won more than two dozen industry awards in 2001 and 2002. And we've established strong, productive partnerships with most of the world's leading technology companies.

All these facts and figures mean we are poised to execute our strategy—and well equipped to add long-term, strategic value to your business.

NOVELL HAS FORMED STRATEGIC PARTNERSHIPS WITH THE WORLD'S LEADING TECHNOLOGY COMPANIES

BearingPoint (formerly KPMG Consulting)

Computer Sciences Corporation

Dell

Deloitte and Touche

EMC

Hewlett Packard

IBM

Intel

PeopleSoft

PricewaterhouseCoopers

SAP

Siebel

Sun Microsystems

IN 2001 AND 2002, NOVELL SOLUTIONS HAVE WON MULTIPLE INDUSTRY AWARDS

Best Directory-based Application, *Network Computing*, Well-Connected Awards, 2001

Best Software Delivery & Desktop Mgmt. System, *Network Computing*, Well-Connected Awards, 2001

#1 Desktop Management Tool by Norbert Kriebel, Giga Information Group, 2001

Best of Show, Network Management category, N+I, 2001

Best Network Applications Software, N+I, 2001

Best Networking Software, COMDEX, 2001

Best Enterprise Software, COMDEX, 2001

Technical Excellence, *PC Magazine*, 2001

Readers' Choice Award, *Network World*, 2001

People's Choice over Microsoft SMS and Intel LANDesk, 2001

Innovation Award, *PC Professional*, 2001/2002

Product of the Year, *Network Magazine*, 2002

Product of the Year, *eAI Journal*, 2002

Product of the Year, *Network Magazine*, server operating system category, 2002

Best Operating System, *InfoWorld* Readers' Choice Award, 2002

Best Collaboration Product, *InfoWorld* Readers' Choice Award, 2002

World Class Product Award, *Web Services Journal*, 2002

Novell Product Training and Support Services

For more information about Novell's worldwide product training, certification programs, consulting and technical support services, please visit: **http://www.novell.com/services**

For More Information

Find out how Novell GroupWise 6.5 can enhance security, mobility and productivity in your organization, while reducing the cost of delivering communication and collaboration services. Visit: **www.novell.com/products/groupwise**

You may also call Novell at:

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